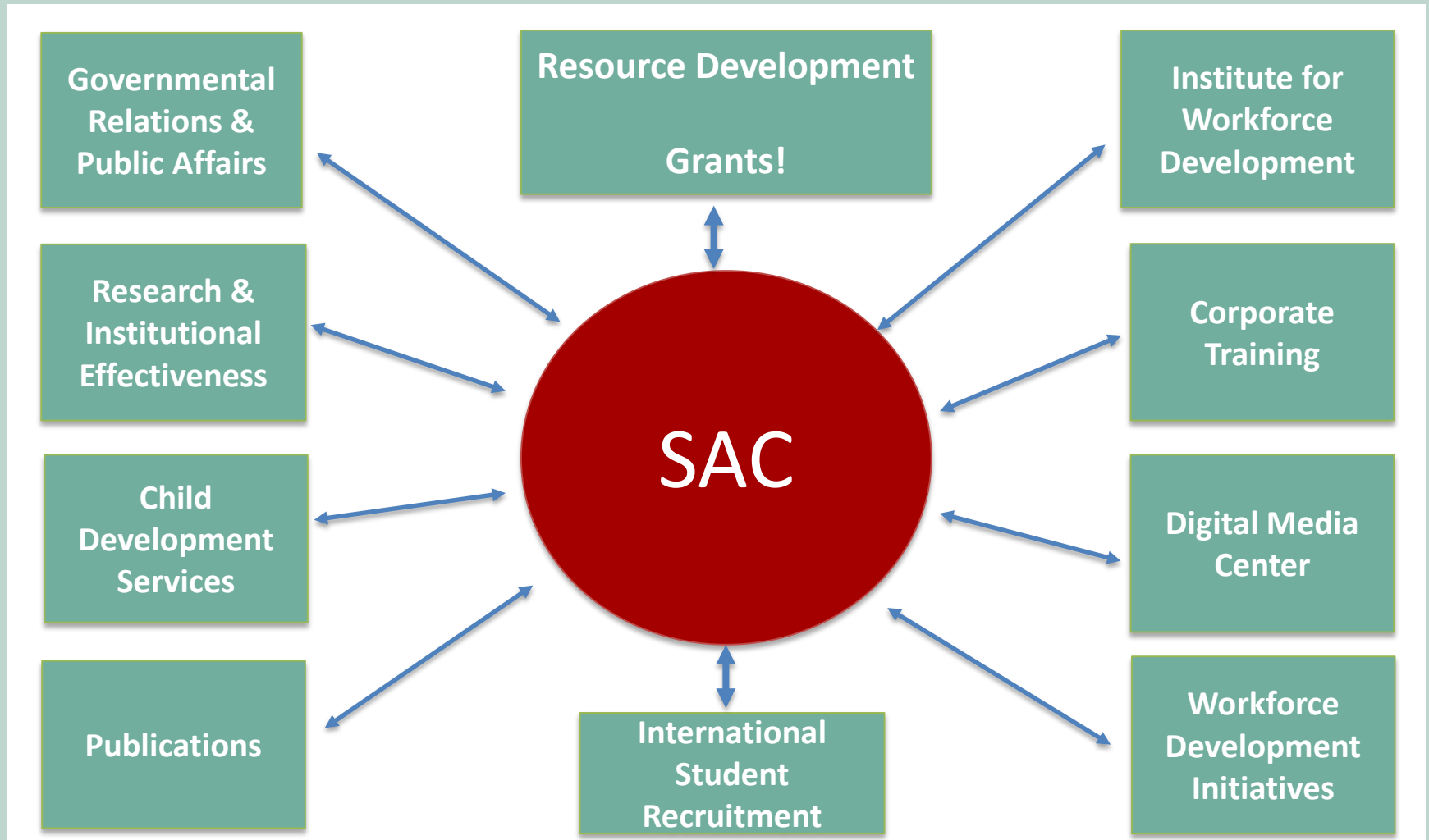# SAC Academic Senate Meeting

November 28, 2017

Enrique Perez, J.D.
Vice Chancellor, Educational Services

Educational Services Division

SAC

- Governmental Relations & Public Affairs
- Resource Development Grants!
- Institute for Workforce Development
- Research & Institutional Effectiveness
- Corporate Training
- Child Development Services
- Digital Media Center
- Publications
- International Student Recruitment
- Workforce Development Initiatives

Educational Services

Governmental Relations & Public Affairs

Advocacy: Governor; Fed, State & Local Electeds (ADA, Online College)

External / Internal Communications & Media Relations

Publications: Printing instructional materials, brochures, booklets

Graphics: Design/layouts for class schedules, catalogs, ads

Child Development Centers

Function as Lab Schools: Work w/ Faculty on Instruction / Mentorship

Centers at SAC, SCC, CEC: 80% Students; 10% Faculty; 10% Community

Currently serve 815 children daily.

Federal Grants: Early Head Start Program

Research & Institutional Effectiveness

District-wide Planning

Work Closely with SAC & SCC Research Departments

Supports Grant Development Process – Data, Data, Data!

"New" Educational Services / Focus on Generating Revenue

Institute for Workforce Development

Position created from Non-General Fund Dollars
Focused on Connecting Colleges (<u>Deans / Faculty</u>) to Employers
Created SAC Workforce Training / Development Workgroup
Series of Industry Roundtables (Healthcare; Manufacturing)

International Student Recruitment

2.5 Years Ago Reallocated Funding to Support Needs of Colleges

Corporate Training

Wells Fargo
Union Bank
Chevron
AT&T

American Airlines	Oakley
Coca-Cola	Toyota
Behr	AT&T
Northgate	Meggit

Resource Development Department

✓ **Reallocated Funding to Increase Support to Colleges**

✓ 2012 Competitive and Entitlement for SAC and SCC:
  - **Competitive: $5,588,447 = $5,447,948 (SAC),** $140,499 (SCC)
  - **Entitlement: $12,235,137 = $8,887,489 (SAC),** $3,347,648 (SCC)

✓ 2017 Competitive and Entitlement for SAC and SCC
  – **Competitive $13,723,199 = $9,332,769 (SAC),** $3,723,199 (SCC)
  – **Entitlement: $33,817,831 = $25,415,495 (SAC),** $8,401,831 (SCC)

  ✓ RSCCD: Fiscal Agent: $200 Million ($60 Million) Strong Workforce Program
  ✓ Part of Indirect Earned Re-Invested in Services to Colleges

What we do ....

- Consultation
- Research
- Program & Budget Development
- Writing Editing Proofreading
- Facilitate Collaboration
- Guidance on district and funder requirements
- Complete and Submit Grant Applications

A general look at the process ....

Identify or hear about a grant opportunity

Discuss it with your administrator or dean

Contact Resource Development

Submit the Authorization to Apply for a Grant form

Work with Resource Development to create a competitive proposal.

Some Examples...

Grant Project	Amount	Services provided...
Talent Search (US Dept. of Ed.)	$381,792/yr	Provide college preparation services to 776 SAUSD students who are low-income, first-generation, and academically at-risk.
Student Support Services (US Dept. of Ed.)	$301,110/yr	Provide wrap-around support services for 175 low-income, first-generation, and academically at-risk SAC students to attain ambitious GPA, graduation and transfer rates.
Veterans Upward Bound (US Dept. of Ed.)	$263,938/yr	Provide college and career preparation services for 625 veterans.
Veterans Student Support Services (US Dept. of Ed.)	$220,000/yr	Provide wrap-around support services for 120 veterans who are SAC students to attain ambitious GPA, graduation and transfer rates.

Some More Examples...

Multiple OER (Open Educational Resources) grant projects (private and state)	**$461,852**	**From one modest grant in 2012, SAC began its effort to build an inventory of OER courses with no- and low-cost textbook options for students. Incrementally through additional grant projects, SAC has expanded its inventory of OER courses to have the capacity to begin offering OER Degrees: i.e., providing all of the courses required for multiple degrees through OER courses.**
Bridge to Engineering (US Dept. of Labor)	$784,450 from 2011-2015	Provide academic and peer support to pre-engineering students as they work their way to an engineering degree. The program recruited students from local high school STEM (Science Technology Engineering Math) programs, Santa Ana College, and long term unemployed individuals.
Advanced Technology Education (ATE) Grant – Biotechnology (National Science Foundation)	$562,496	Goals of the project: 1) Increase enrollment in the community colleges' biotechnology programs, especially among underrepresented populations; 2) Students who complete the colleges' biotechnology programs will have the knowledge, skills and abilities required to enter and succeed in biotechnology occupations; 3) Produce a high number of biotechnicians to address the regional workforce need; and, 4) Improve program alignment with industry workforce needs and build robust programs through regional alignment and collaboration.
Basic Skills – Student Outcomes Transformation (Chancellor's Office)	$1,500,000	Wide-scope project to improve basic skill development through use of multiple measures to improve placement; new methods to increase direct placement into college-level math and English; contextualized basic skills in CTE; proactive support services; and English Redesign of N60 and 061. Estimated that thousands of students will be positively affected through these changes.

RANCHO SANTIAGO
Community College District

SANTA ANA
COLLEGE

Santiago
Canyon
College

Some Upcoming Opportunities 2018!

❖ National Science Foundation *Improving STEM Education* (Dec. 2017 – Oct. 2018)

❖ Blackstone Foundation (up to $500,000 for Entrepreneurship Development)

❖ Strengthening Institutions Program - $400-$450/k per year.

❖ Developing Hispanic Institutions Program - $500 - $750/k per year.

❖ Minority Science and Engineering Improvement Program - $2,597,607 for 11 awards

❖ GEAR UP (Gaining Early Awareness for Undergraduate Programs) - $49,000,000 (7 awards)

❖ Private Foundations - $25,000 - $5,000,000

❖ Strong Workforce Program - $17 Million Regional Projects

Questions?

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Vice Chancellor, Educational Services